

Marc Kaufmann

✉ kaufmannm@ceu.edu

🐙 MarcKaufmann

🌐 <https://trichotomy.xyz/>

Employment

- 2024 – present 📌 **Associate Professor of Economics** (with tenure), Central European University
Director of Philosophy, Politics, and Economics (PPE) Program
- 2017 – 2024 📌 **Assistant Professor of Economics**, Central European University

Education

- 2011 – 2017 📌 **Ph.D. in Economics, Harvard University**
- 2009 – 2011 📌 **M.Sc. Economics, Université Libre de Bruxelles**
- 2007 – 2008 📌 **M.Math., Cambridge University**
- 2004 – 2007 📌 **B.A. in Mathematics, Cambridge University**

Publications

Journal Articles

- 1 M. Kaufmann, J. Machado, and B. Verheyden, “Why do migrants stay unexpectedly? Misperceptions and implications for integration,” *Journal of Mathematical Economics*, vol. 117, p. 103 099, 2025.
- 2 M. Kaufmann, P. Andre, and B. Kőszegi, “Understanding Markets with Socially Responsible Consumers,” *Quarterly Journal of Economics*, 2024.
- 3 M. Kaufmann, “Projection Bias in Effort Choices,” *Games and Economic Behavior*, vol. 135, pp. 368–393, 2022.
- 4 A. Estache and M. Kaufmann, “Theory and Evidence on the Economics of Energy Efficiency. Lessons for the Belgian Building Sector,” *Reflète et perspectives de la vie économique*, vol. 50, no. 3, pp. 133–148, 2011.

Peer-Reviewed Conference Papers

- 1 M. Kaufmann and B. Popa, “Continuations: What have they ever done for us?(experience report),” in *Proceedings of the 2nd ACM SIGPLAN International Workshop on Functional Software Architecture*, 2024, pp. 25–30.

Working Papers

- 1 F. Fallucchi and M. Kaufmann, “Arbitraging Narrow Bracketers,” 2025 (reject and resubmit at JEEA).
- 2 M. Kaufmann, M. Kornemann, and B. Kőszegi, “How Secondary Markets Undermine Social Responsibility,” 2025.
- 3 M. Kaufmann and M. Köster, “The Dynamics of Chosen Beliefs: An Optimism-Confidence Trade-Off,” 2025.





Work in Progress

- 1 L. F. Drucker and M. Kaufmann, *Excuse-Driven Present Bias*, 2022.









Other Professional Experience

- 2025-present  Member of **Luxembourg Climate Policy Observatory (OPC)**
- 2025  Invited talk at **Reducetarian Summit**, Atlanta, Georgia
Panelist for 'Growth, Green Growth, and Degrowth', CEU
- 2022  Panelist for 'The Future of GDP', Dubai Future Foundation
- 2020  Consultant to **One Planet**, OnePlanet.com
Blog on Health for **World Economic Forum**, with Pooran Desai (OnePlanet)
- 2011  Assistant to Member of the European Parliament **Claude Turmes**, January-June
- 2010  Internship with **Greens/EFA Group in the European Parliament**





Seminars (invited talks)

- 2024  **Ludwig Maximilian University (Munich)**, Microeconomic Workshop; **Aalto University**, Helsinki Graduate School of Economics; **Vienna University of Economics and Business**, Vienna Graduate School of Finance
- 2023  **University of Essex**, Experimental Cluster
- 2021  **University of Vienna**, Institute for Markets and Strategy
- 2019  **Hungarian Academy of Sciences**, Economic Institute



Conferences and Talks

- 2025  Conference invitation for "Morals, Purpose and Impact in Markets and Organizations" (Tinbergen Institute, Rotterdam); SFI-SCG Corporate Social Responsibility Workshop (Chair); Narratives, Memory and Beliefs workshop (Riedenau, scheduled); Nordic Conference on Behavioral and Experimental Economics (Stavanger, scheduled)
- 2024  Young Economists Meeting 2024 (Brno); Early-Career Behavioral Economics Conference (Bonn, IZA); Behavioral-Economic-Theory-Workshop (UC Santa Barbara); Nordic Conference on Behavioral and Experimental Economics (Copenhagen)
- 2023  Nordic Conference on Behavioral and Experimental Economics (Lund); Matterhorn Symposium on Behavior, Institutions and Cooperation (Brig)
- 2022  Young Economists' Meeting (Brno); 12th International Conference of the French Association of Experimental Economics (Lyon); FUR 2022 (Ghent); ESA Bologna 2022
- 2021  Subjective Probability Utility and Decision-Making (SPUDM) Conference 2021 (online); 11th International Conference of the French Association of Experimental Economics (Dijon)
- 2020  SABE 2020 Online Conference (July 2020); 2020 ESA Global Online Around-the-Clock Conference (September 2020)
- 2019  ESA Burgundy School of Business (September 2019); 14th Nordic Conference on Behavioral and Experimental Economics, Kiel (September 2019)
- 2018  Hungarian Academy of Sciences (April 2018)

Research Stays

- 2025  **University of Bonn**, hosted by Botond Kőszegi
- 2024  **University of Bonn**, hosted by Botond Kőszegi
- 2023  **University of Bergamo**, hosted by Francesco Fallucchi
 **briq Institute**, hosted by Botond Kőszegi



Research Stays (continued)

- 2022  **briq Institute**, hosted by Botond Kőszegi
2018  **LISER**, hosted by Bertrand Verheyden




Refereeing

American Economic Review (x3), *Econometrica*, *Economic Journal*, *European Research Council Proposal*, *Experimental Economics*, *Games and Economic Behavior* (x3), *Journal of Economic Behavior and Organization*, *Journal of Economics and Management Strategy*, *Journal of Mathematical Economics*, *Journal of the European Economic Association*, *Journal of Political Economy*, *Journal of Political Economy: Microeconomics*, *Judgement and Decision Making*, *Management Science*, *Mathematical Social Sciences*, *Review of Economic Studies* (x2), *Review of Industrial Organization*



Teaching

- 2024 – 2025  **PhD Research Seminar**, PhD
Advanced Microeconomics (Game Theory and Information Economics), PhD/Masters
Game Theory and Asymmetric Information, Masters
MA Thesis Seminar, Masters
- 2017 – 2024  **Economical Thinking/7 Models (x3)**, Executive MBA
Information Economics (x6), PhD/Masters
PhD Research Seminar (x3), PhD
Psychology and Economics (x6), PhD/Masters
Introduction to Data Analysis in R (x4), PhD/Masters, MS Business Analytics
Business Economics (x1), non-Economics Masters
Equilibrium and Game Theory (x3), weekend class for BOOST program, Masters
Business Cultures and Economics through Simulation (x1), Masters
MA Thesis Seminar, Masters

PhD and Master Thesis Advising at CEU

- ongoing  Dilnovoz Abdurazzakova, PhD Thesis
András Sári, PhD Thesis
- 2025  Anna Bazhenova, MA Thesis
Mariia Karnaukh, MA Thesis
Tatiana Voronova, MA Thesis
- 2024  Botagoz Amangeldiyeva, MA Thesis
- 2022  Rumen Kerekov, PhD Thesis (Postdoc @ UC Dublin)
Chu, Jingxian, MA Thesis
- 2020  Alisher Batmanov, MA Thesis (Economics PhD @ UC San Diego)
- 2019  András Sári, MA Thesis
- 2018  Asel Raiymbekova, MA Thesis

Honors, Scholarships, and Fellowships

- 2025  *Teaching Excellence Award*, university-wide teaching award
- 2024  *Best Teacher Award* in CEU's MA/PhD in Economics program
Research Support Scheme from CEU (€4,950)
Instructor of the Year Award, Executive MBA Program

Honors, Scholarships, and Fellowships (continued)

2023	📖	Research Support Scheme from CEU (€4,500)
2020	📖	Research Support Scheme from CEU (€4,984)
2018	📖	<i>Best Teacher Award</i> in CEU's MA in Economics program
2016	📖	Dissertation Completion Fellowship, Harvard University Foundation of Human Behavior Research Grant (\$4,800) Lab for Economic Applications and Policy Research Grant
2012 – 2014	📖	Aides Financières à la Recherche, Government of Luxembourg
2011	📖	Fulbright Scholarship

Skills and Personal Information

Languages	📖	Luxembourgish, German, English, French (all fluent); Farsi, Hungarian (beginner, regressing)
Coding	📖	Racket, R, (Postgre)SQL, Python; 🔄 co-developer of congame
Scripting	📖	Javascript, bash, Latex, ...
Citizenship	📖	Luxembourgish